

	YE 2021	YE 2022	2022 Full Year Budget
<b>Revenue</b>			
<b>4000 SPECIAL EVENTS INCOME</b>			
4001 Ticket Sales	2,530.00	11,744.00	7,000.00
4010 Beer & Liquor Sales	5,912.44	11,036.54	118,800.00
4020 Ski Swap	3.26	175,406.34	135,500.00
4040 Event Adv/Sponsors		8,670.00	
4041 In-kind Donations (Events)		4,795.58	
4085 Duck Race	7,980.00	8,025.00	8,000.00
<b>Total 4000 SPECIAL EVENTS INCOME</b>	<b>16,425.70</b>	<b>219,677.46</b>	<b>269,300.00</b>
<b>4100 FUNDRAISING CAMPAIGN INCOME</b>			
4030 Raffle Income	-20.00		
4110 Donors	127,225.59	155,761.93	75,000.00
4110.3 Donor Pledges Outstanding	8,960.00	10,082.20	
4111 Donors (Major Gifts)	451,382.88	89,880.00	100,000.00
4116 Bluegrass/Blues & Brews Donations	54,307.93	22,404.52	16,000.00
4125 Friends of KOTO / SMEF Board Fundraising		17,622.00	30,000.00
4135 Car Donations	3,493.36	1,750.24	
4160 Donated Services	88,225.00	87,460.00	
4161 In-kind donations	182.50		
<b>Total 4100 FUNDRAISING CAMPAIGN INCOME</b>	<b>733,757.26</b>	<b>384,960.89</b>	<b>221,000.00</b>
<b>4200 GRANTS INCOME</b>			
4210 Town of Telluride	44,000.00	44,000.00	40,000.00
4212 TMVOA	5,000.00		
4213 Just for Kids	1,500.00	2,000.00	1,000.00
4214 San Miguel County	16,000.00	9,000.00	8,000.00
4215 Town of Mountain Village	8,500.00	5,000.00	3,500.00
4220 · CPB Grant (CSG Restricted)	40,366.00	37,967.00	23,000.00
4221 · CPB Grant (CSG Unrestricted)	110,880.00	106,998.00	
4222 · CPB Grant (CSG Unrestricted Rural Service)	24,670.00	25,199.00	111,500.00
4222 Colorado Media Project		5,000.00	
4260 Other/Private Grants	3,000.00	3,500.00	
4270 Telluride Foundation Grant	40,000.00	10,000.00	25,000.00
4275 Green Grant	4,579.00	3,000.00	
4280 COVID Grants	260,386.00		
<b>Total 4200 GRANTS INCOME</b>	<b>558,881.00</b>	<b>251,664.00</b>	<b>212,000.00</b>
<b>4300 MERCHANDISE</b>			
4301 Merchandise Sales			750.00
<b>Total 4300 MERCHANDISE</b>	<b>0.00</b>	<b>0.00</b>	<b>750.00</b>
<b>4400 OTHER INCOME</b>			
4410 Tower Lease Income	9,176.48	4,403.59	9,888.00
4430 Miscellaneous Income	3,487.99	3,126.41	
<b>Total 4400 OTHER INCOME</b>	<b>12,664.47</b>	<b>7,530.00</b>	<b>9,888.00</b>

	YE 2021	YE 2022	2022 Full Year Budget
<b>Total Revenue</b>	<b>1,321,728.43</b>	<b>863,832.35</b>	<b>712,938.00</b>
<b>5000 SPECIAL EVENTS COSTS</b>			
5010 Advertising	157.00	722.12	750.00
5015 Event Lodging		3,528.08	100.00
5025 Event Meals/Travel Expenses	49.71	1,687.20	450.00
5030 Contracted Labor			
5030.06 Front of house staff			25.00
5030.10 Security	250.00	200.00	575.00
5030.11 Sound/Lights	1,200.00	4,830.00	2,850.00
5030.13 Stage Hands	600.00		
5030.14 Talent	2,000.00	6,050.00	4,400.00
5030.17 Event Coordinator		8,145.00	4,600.00
Total 5030 Contracted Labor	4,050.00	19,225.00	12,450.00
5035 Event Hospitality		813.95	450.00
5050 Event Equipment Rental			
5050.01 Chairs/Tables/Fencing		1,318.69	1,325.00
5050.03 Port-a-johns	500.00	600.00	1,100.00
5050.05 Tents/Staging/Trailer		600.00	2,000.00
5050.07 Heating	903.56		1,000.00
5050.14 Trash/Recycling	187.08	308.76	550.00
Total 5050 Event Equipment Rental	1,590.64	2,827.45	5,975.00
5065 Event Licenses & Tax	100.00	330.55	275.00
5070 Event Supplies & Expenses	384.06	454.89	1,325.00
5071 Volunteer Food		861.00	
5080 Beer/Liquor Costs	1,525.85	2,108.96	30,350.00
5090 Ski Swap Goods Cost	232.00	137,552.99	110,250.00
5101 Prize Money	300.00	1,425.00	1,000.00
5105 Production Fee		5,837.50	64,925.00
5110 Venue/Booth Rental		1,000.00	1,000.00
<b>Total 5000 SPECIAL EVENTS COSTS</b>	<b>8,389.26</b>	<b>178,374.69</b>	<b>229,300.00</b>
<b>Total Cost of Events</b>	<b>8,389.26</b>	<b>178,374.69</b>	<b>229,300.00</b>
<b>Gross Profit</b>	<b>1,313,339.17</b>	<b>685,457.66</b>	<b>483,638.00</b>
<b>Expenditures</b>			
<b>6000 PAYROLL SALARIES &amp; WAGES</b>	<b>254,396.41</b>	<b>270,535.36</b>	<b>248,312.00</b>
<b>6100 PAYROLL TAXES &amp; BENEFITS</b>	<b>42,990.36</b>	<b>53,724.28</b>	<b>52,776.28</b>
<b>6200 PROGRAMMING</b>			
6020 Donated Services - DJ	85,000.00	85,000.00	
6210 NPR CSGER	22,733.31	20,517.00	20,827.00
6211 TJ Hour CSGER			750.00
6215 PRI CSGER	4,157.88	3,960.50	4,157.88
6216 CBA CSGER	276.00	351.00	275.00
6218 KUNC Capital Coverage CSGER		3,561.00	3,336.00

	YE 2021	YE 2022	2022 Full Year Budget
6230 New Dimensions CSGER		260.00	520.00
6270 RM Comm Radio CSGER	91.68	275.03	399.00
<b>Total 6200 PROGRAMMING</b>	<b>112,258.87</b>	<b>113,924.53</b>	<b>9,437.88</b>
<b>6280 PROGRAMMING - INTERNET SVC</b>			
6285 Web Radio Streaming CSGER	4,329.10	4,757.40	4,200.00
6292 Spintron Charting CSGER	748.00	768.00	768.00
<b>Total 6280 PROGRAMMING - INTERNET SVC</b>	<b>5,077.10</b>	<b>5,525.40</b>	<b>4,968.00</b>
<b>6350 BUILDING COSTS</b>			
6370 Mortgage Interest	4,464.74		
<b>Total 6350 BUILDING COSTS</b>	<b>4,464.74</b>	<b>0.00</b>	<b>0.00</b>
<b>6400 STORAGE UNIT RENTAL</b>			
6420 Illium Storage	1,404.00	1,521.00	1,404.00
6430 Telluride Self Storage	950.00	1,330.00	1,140.00
<b>Total 6400 STORAGE UNIT RENTAL</b>	<b>2,354.00</b>	<b>2,851.00</b>	<b>2,544.00</b>
<b>6450 REPAIR &amp; MAINT CSGEU</b>			2,800.00
6450.1 Building R&M CSGEU	2,324.75	977.33	
6450.2 Transmission Equipment CSGEU	33.06		
6450.3 Broadcast Equipment CSGEU		689.00	
6450.5 Green Grant Expenses CSGEU	1,800.41	1,822.51	
<b>Total 6450 REPAIR &amp; MAINT CSGEU</b>	<b>4,158.22</b>	<b>3,488.84</b>	<b>2,800.00</b>
<b>6470 INSURANCE</b>			
6470.2 Gen Liab Insurance CSGEU	6,175.00	4,202.38	7,472.00
6470.3 Catast/Flood Insurance CSGEU	630.97	630.97	635.00
6470.4 D&O Insurance CSGEU	1,092.00	4,276.25	925.00
6470.8 Work Comp	989.00	512.00	1,237.00
<b>Total 6470 INSURANCE</b>	<b>8,886.97</b>	<b>9,621.60</b>	<b>10,269.00</b>
<b>6500 OFFICE EXPENSES</b>			
6520 Supplies CSGEU	3,252.57	1,650.61	2,400.00
6550 Subscriptions & Education CSGEU	1,043.59	779.98	595.00
6560 Equipment & Software CSGEU	1,332.01	2,760.47	1,020.00
6575 Water-Office CSGEU	217.90	407.00	150.00
<b>Total 6500 OFFICE EXPENSES</b>	<b>5,846.07</b>	<b>5,598.06</b>	<b>4,165.00</b>
<b>6510 FUNDRAISING EXPENSES CSGEU</b>	7,355.30	5,344.66	5,000.00
6510.1 Fundraising (Merchandise) CSGEU	12,262.47	16,096.83	15,750.00
6515 Membership Database CSGEU	3,144.64	2,666.67	3,050.00
<b>Total 6510 FUNDRAISING EXPENSES CSGEU</b>	<b>22,762.41</b>	<b>24,108.16</b>	<b>23,800.00</b>
6570 Bank & CC Fees			
6501 Bank Fees	14.94	39.46	
6502 Credit Card Fees	3,571.26	7,622.61	2,625.00
<b>Total 6570 Bank &amp; CC Fees</b>	<b>3,586.20</b>	<b>7,662.07</b>	<b>2,625.00</b>
<b>6600 TELEPHONE</b>			
6610 Office Phone CSGEU	1,121.92	1,181.65	1,512.00

	YE 2021	YE 2022	2022 Full Year Budget
6615 Internet/Wireless	6,091.48	3,567.62	1,620.00
6625 Tower Phone CSGEU	365.21	365.34	366.00
<b>Total 6600 TELEPHONE</b>	<b>7,578.61</b>	<b>5,114.61</b>	<b>3,498.00</b>
<b>6640 UTILITIES</b>			
6650 Office Electricity CSGEU	3,078.00	3,205.00	3,860.00
6655 WaterSewerTrashRecycling CSGEU	2,217.58	2,313.52	2,444.00
6671 Last Dollar electricity CSGEU	276.00	368.00	276.00
6672 Norwood trans electricity CSGEU	443.00	370.00	458.00
6675 Coonskin Comm Tower CSGEU	13,437.00	9,758.49	8,000.00
<b>Total 6640 UTILITIES</b>	<b>19,451.58</b>	<b>16,015.01</b>	<b>15,038.00</b>
<b>6700 LEGAL &amp; PROFESSIONAL</b>			
6710 Accounting CSGEU	15,287.99	18,473.47	18,720.00
6715 Annual Audit CSGEU	6,500.00	6,800.00	6,800.00
6720 Legal CSGEU	6,097.00	40.64	60.00
6740 Fees CSGEU	66.72	108.50	
<b>Total 6700 LEGAL &amp; PROFESSIONAL</b>	<b>27,951.71</b>	<b>25,422.61</b>	<b>25,580.00</b>
<b>6750 CONTRACT LABOR</b>	607.00	170.50	15,100.00
6760 Computer Consultants CSGEU	3,875.00	1,095.00	1,000.00
6770 Engineering CSGEU	5,918.30	447.20	
6775 Industry Consultants CSGEU	250.00	2,817.16	420.00
<b>Total 6750 CONTRACT LABOR</b>	<b>10,650.30</b>	<b>4,529.86</b>	<b>16,520.00</b>
<b>6800 MEETINGS &amp; CONFERENCES</b>			
6810 Meeting Expenses	875.87	1,676.95	960.00
6820 Conference Fees	150.00	50.00	
6840 Travel	357.59	297.57	500.00
<b>Total 6800 MEETINGS &amp; CONFERENCES</b>	<b>1,383.46</b>	<b>2,024.52</b>	<b>1,460.00</b>
<b>7000 Scholarship</b>	<b>1,000.00</b>	<b>1,000.00</b>	<b>1,000.00</b>
<b>8335 Charitable Contributions</b>		<b>1,270.77</b>	
<b>Total Expenditures</b>	<b>534,797.01</b>	<b>552,416.68</b>	<b>424,793.16</b>
<b>Net Operating Revenue</b>	<b>778,542.16</b>	<b>133,040.98</b>	<b>58,844.84</b>
<b>Other Revenue</b>			
8001 Interest Income	152.82	646.70	360.00
8020 Restricted Donations for Capital Projects		10,000.00	
8030 JGLF			
8031 JGLF Restricted Donations		39,907.00	
8032 JGLF Pledges Outstanding		6,667.00	
8033 JGLF Interest & Dividends		5,514.26	
8034 JGLF Gains / (Losses)		-12,631.68	
<b>Total 8030 JGLF</b>	<b>0.00</b>	<b>39,456.58</b>	<b>0.00</b>
<b>Total Other Revenue</b>	<b>152.82</b>	<b>50,103.28</b>	<b>360.00</b>
<b>Other Expenditures</b>			
8200 CAPITAL EXPENDITURES CSGEU			

	YE 2021	YE 2022	2022 Full Year Budget
8300 Depreciation Expense	27,584.14	26,003.52	23,630.00
Total 8200 CAPITAL EXPENDITURES CSGEU	27,584.14	26,003.52	23,630.00
8301 OTHER EXPENSES	450.39	-187.00	
8035 JGLF Mgt fees		482.11	
8310 Pledges Uncollectible	7,192.00	15,627.00	
8340 Contingency			10,000.00
Total 8301 OTHER EXPENSES	7,642.39	15,922.11	10,000.00
<b>Total Other Expenditures</b>	<b>35,226.53</b>	<b>41,925.63</b>	<b>33,630.00</b>
<b>Net Other Revenue</b>	<b>-35,073.71</b>	<b>8,177.65</b>	<b>-33,270.00</b>
<b>Net Revenue</b>	<b>743,468.45</b>	<b>141,218.63</b>	<b>25,574.84</b>